

PRODUCT CATALOG



B O L D G R O U P . C O M

# For Over 40 Years...

Bold Group has served the security and alarm industry with the most comprehensive array of alarm monitoring and integrated business management solutions tailored to achieve optimal business performance for central monitoring stations, dealers and integrators. Bold Group was established in March, 2019 with the operational merger of Perennial Software, Bold Technologies, SIMS, and Secured Global Solutions (SGS).

Bold Group is the industry's trusted provider of mission-critical alarm monitoring and financial management technology offering flexible, automated solutions that streamline customer workflows and establish consistent processes that enable critical response services that safeguard life and property.

The Bold Group product portfolio features the renowned alarm monitoring systems Manitou<sup>®</sup>, stages<sup>®</sup>, and SIMS<sup>®</sup>. These leading alarm monitoring systems are complemented by the industry's top accounting and business management systems including SedonaOffice<sup>®</sup> and AlarmBiller<sup>®</sup>. This comprehensive portfolio of solutions is supported by a network of strategic partnerships, technical support, and robust ongoing training programs.

Bold Group and its subsidiaries are owned by EverCommerce - a leading service commerce platform, providing the top marketing, business management, and customer retention solutions to more than 400,000 service businesses across the globe. EverCommerce develops, acquires, and transforms mission-critical software that helps service-based businesses accelerate growth, streamline operations, and increase retention. Its digital and mobile software and payment solutions create predictable, informed, and convenient experiences between customers and their service providers.

Learn more at EverCommerce.com

# Alarm Monitoring Software







SIMS was designed by a team of former public safety personnel including police dispatchers, firefighters, and alarm installers. The platform delivers the functionality, ease of use, and quick installation capability demanded by today's monitoring centers.

# How does it solve your problem?

Designed to maximize the effectiveness of your team, SIMS couples easy installation and navigation with strong capabilities for fast and easy alarm handling. The Windows-based platform facilitates efficient data management and reporting through a user-friendly feature set. Comprehensive technical support provided by SIMS helps your solution activate quickly and maintain operational continuity.

#### What does it do?



**Robust Reporting** - Core reports built into the application allow for streamlined reporting while the ability to generate custom reports provides specific, detailed information needed for optimal operational and financial decisions.



Built-in Ticket System - The in-depth ticket/work order system allows you to create service orders and send them automatically, or they can be scheduled to go out daily.



**Simplified Data Entry** - Zip code validation is built right into the software. Type in your zip code and the city and state are automatically filled in. Easily create call lists in the order to call.



Sort, Search, Filter and Replace - Locating data quickly and processing accordingly is quick and easy for operators.



Single Screen Alarm Management - Everything an operator needs to manage an incident on one screen combined with built-in processes to eliminate operator error.



**Bing Map Integration** - Integrated Bing Maps allow operators to provide the most detailed directions possible.





#### ALARM MONITORING

Manitou is a flexible and expandable alarm monitoring software which boasts an intuitive user interface and innovative features demanded by the most advanced central stations.

# How does it solve your problem?

Manitou delivers an unbeatable combination of cutting edges features, customization capability and comprehensive support. The Manitou platform seamlessly integrates multiple inputs, including intrusion, ONVIF-compliant video, access control, GPS, and more, to give alarm monitoring operators total visibility. Flexible reports coupled with extensive data deliver unprecedented reporting capabilities, integrated with top business software platforms, including SedonaOffice. A portfolio of training and support capabilities ensure quick onboarding, competent operators, and effective operations.

#### What does it do?



**Modern Web Technology** - The web-based interface is easy for dispatchers to navigate and is accessible from workstations, laptops, and tablets.



**Customizable Dashboards** - Dispatchers can create their own customized dashboards to quickly view statistics most important to their daily tasks.



**Dynamic Alarm Handling** - Alarm handling instructions include scripts and prompts for dispatchers which can change depending on the alarm handling situation.



**Device Interdependence** - Accessible from a variety of devices including laptops and tablets; remote or field staff can access Manitou through their existing devices.



**Operational Flexibility** - Designed to be deployed in both cloud-based or on-premises environments.



**UL-Compliant** - Manitou Cloud Services are specifically designed to meet requirements of UL 827 8th edition.



# **Manitou<sup>®</sup> Cloud Services**



#### ALARM MONITORING

With Manitou Cloud Services, monitoring centers have the full power of Manitou with less cost and IT maintenance. All major hardware is hosted in Bold Group's UL Listed Cloud data centers, so all that is needed is internet access, workstations, and desktop phones. Operators simply log in to the Manitou system via a secure internet connection to handle signals and alarms.

# How does it solve your problem?

Manitou Cloud Services relieves central monitoring stations of the burden of managing infrastructure and delivers an exceptional monitoring solution at a fraction of the upfront cost. Ongoing IT maintenance costs can also be reduced as servers and other hardware are maintained by Bold Group. As the infrastructure is already operational at Manitou's UL- and HIPAA-compliant data centers, onboarding and activation is quick and easy.

#### What does it do?



**Platform as a Service** - Manitou Cloud Services | Platform as a Service includes the Manitou alarm monitoring software, PBX system, receivers, and PRI's, so minimal hardware is required.



**Redundant Data Centers** - Bold's data center in Colorado Springs, CO is a UL-Listed, SSAE 16 Type II compliant facility. Bold also maintains a second data center in Los Angeles, CA.



**Multiple Cloud Options** - We offer multiple Manitou Cloud Services packages, ranging from full PaaS to more basic Disaster Recovery options to meet new UL requirements.



**UL- Compliant** - Manitou Cloud Services are specifically designed to meet requirements of UL 827 8th edition.



**Cloud Receiver:** Deliver additional redundancy by routing telco and IP traffic via Bold Group's Cloud Receiver and rerouting it to your central station or command center.



**Device Interdependance** - Accessible from a variety of devices including laptops and tablets; remote or field staff can access Manitou through their existing devices.



#### ALARM MONITORING

ManitouLITE is the perfect alarm monitoring software for colleges, universities, corporate monitoring centers, and small, localized centers. ManitouLITE utilizes the power of Manitou, but with less of the complexity required for larger monitoring stations.

# How does it solve your problem?

ManitouLITE relieves smaller monitoring centers of the burden of managing complex systems. The solution utilizes a platform which is intuitive and easy to use, minimizing training needs. Low training time, minimal investment in installation, and a low purchase price combine to deliver a surprisingly low total cost of ownership (TCO).

### What does it do?



**Low Upfront Cost** - ManitouLITE can deliver a solution for a significantly lower upfront cost than solutions designed for full scale monitoring centers.



**Simple, Yet Sophisticated** - – Easy to use but delivers results. The robust application prioritizes pending alarms and provides operators clear instructions for resolution.



**Ready for Security Expansion** - Ready to expand your security presence? A simple pathway to feature expansion means no data conversion is needed and minimal training is required.



ALARM MONITORING

ManitouPSIM integrates multiple unconnected security applications and sub-systems to provide complete security visibility through a single platform. This powerful solution accumulates information from various devices and systems to provide total control through a comprehensive, graphical user interface.

# How does it solve your problem?

ManitouPSIM helps central monitoring stations move beyond fragmented security inputs and delivers a truly unified approach. An integrated visual display reduces operator response time and enables the effective prioritization of incidents. Security integration drives business performance through increased efficiency and cost savings.

#### What does it do?



**Integrated Security** - ManitouPSIM is the most robust version of Manitou available and accumulates data from a variety of unconnected devices and systems.



**Unified Viewpoint** - Cartography, event statistics, and database information are incorporated into a single view for faster visual verification.



**Measurable Cost Reduction** - Reduce CAPEX expenses by connecting what you currently have without increased expenses.

# **Manitou** Enhancement Modules





#### ALARM MONITORING

The Manitou platform couples high technology with the ability to expand to the needs of your business. Central monitoring stations select modules which help them achieve specific business objectives whether integrating additional media, enhancing effectiveness, or generating additional revenue.

# How does it solve your problem?

Manitou enhancement modules overcome the barriers which prevent central monitoring stations from maximizing their business opportunities. Bold MediaGateway modules allow multiple integrations for custom configurations within your Manitou system to meet specific customer needs. Business Enhancement modules enable flexibility in reporting processes and drive operational excellence. Revenue Generation modules allow monitoring centers to expand their offerings and increase revenue opportunities from new and existing customers.

#### **Autotext**

AutoText uses SMS technology so Manitou can send and receive text messages to easily manage low priority alarms. Autotext includes three standard templates to easily handle the most common scenarios. Since text messages are read 200x faster than emails, AutoText provides the fastest and most efficient way to communicate with your customers.

#### **Business Continuity Solutions**

Use this solution to continue business operations in the midst of a natural disaster or an emergency situation that threatens your facilities. The Business Continuity Solution takes the maintenance out of a disaster recovery solution; assets include data backups, phone lines setup, VPN setup, facility maintenance, and IT support.

#### **Accounting Integration**

Accounting Integration with SedonaOffice links databases between the Manitou and SedonaOffice software platforms. With this integration, monitoring centers can schedule, track, and invoice all service calls while ensuring the central station knows exactly which systems are on test. Data entry time is minimized as customer information is linked automatically.

#### **UniversalConnector**

A software receiver that converts communications via SMS, email, ODBC database, FTP, TCP, GPRS, RSS, UDP and simple files into regular signals that are delivered into Manitou. Easily process non-traditional transmissions without requiring development resources. With the UniversalConnector you can expand service offerings and generate more revenue.

#### BoldTrak

Provide services like asset protection, fleet/vehicle tracking, and remote emergency response using the GPS product of your choice. BoldTrak supports any GPS tracking or emergency device that transmits through GPRS, SMS, web services, or email. Includes a web portal that allows users to view their devices or make changes to their account, such as creating or modifying geofences.

#### **BoldNet**

With the BoldNet Web Access System, customers can access their accounts in Manitou from any location with internet access. BoldNet is brandable and includes a customizable home screen which provides key statistics at a glance - a must for any dealer on the go. Customers can view, add, and update account information, and even enter new accounts online based on their user permissions.

#### **Advanced Report Writer**

Provides integrated reporting services based on Microsoft Visual Studio. Many customers need custom reports to gather information specific to their business. Use this tool to create any necessary report using Microsoft Visual Studio and then integrate those reports into Manitou so they can be accessed and run as needed from the

#### **Virtual Operator**

Action, suspend, or close out alarms without operator intervention. The Virtual Operator handles assigned signals and enables the Manitou system to automatically respond to an alarm event. The Virtual Operator can send emails, faxes, text messages, reverse channel commands, and Bold MediaGateway messages.

#### **Video Control Center**

Use the Video Control Center module to integrate alarm handling and video into one system through the Manitou automation software. The ONVIF Compliant Video Control Center offers a broad feature set including graphically enhanced floor plans, video routes, field of view perspective, and a customizable Media Matrix for viewing video. Manitou is compatible with over 60 video products.





#### ALARM MONITORING

stages is the leading automation platform for alarm and device monitoring. The stages solution integrates customer management, data communication, notifications, and cyber security. Our innovative software is coupled with comprehensive, hands-on customer service delivered by a dedicated account management team. The result is a truly world-class alarm monitoring software solution.

### How does it solve your problem?

stages elevates the professionalism and effectiveness of alarm monitoring centers by enhancing operational performance and strengthening cybersecurity. World-class automation helps monitoring center teams implement action plans, enhance communications, manage secondary tasks, and drive response to critical incidents. Centralized, repeatable processes guide operators through every step, reducing training time and maximizing effectiveness. Innovative queueing functionality allows dynamic prioritization and response to crisis events. Monitoring centers greatly benefit from an enhanced cybersecurity posture which is driven by a range of security capabilities. Systems are secured, risks are mitigated, and continuity is maximized. All of this allows faster response time delivery and the superior service that customers demand.

#### What does it do?



**API** - Multiple levels of the Application Program Interfaces (API) are available for different needs, easing third-party integrations.



**Cloud/Hybrid Model** - Stages architecture naturally facilitates cloud integration, enabling flexibility as your business grows.



**Auto Processes** - Eliminate operator involvement for specific events while providing your customers with timely notifications with email, SMS, IVR calls, and chat rooms.



**Dealer Services** - Designed with your alarm dealer in mind, stages® keeps your dealers engaged with your 24/7 operations. Connected and in control around the clock.



**UL- Compliant** - Stages is specifically designed to meet all UL 1981 3rd edition and UL 827 8th edition requirements.



**ipDirector™** - Improve IP communications reliability with Multiple Endpoint delivery and real-time switching. ipDirector is the answer to quality IP signal handling and provides assurance that you can control IP signal routing if your ISP is offline or you change carriers.



**Interactive Event Processing** – Action Plans are enabled by an innovative, rules–based scripting engine and are completely customizable, thereby eliminating errors and improving operational consistency.



**Large Scale Deployments** – Stages takes advantage of robust database management and customized APIs to elevate central stations to the next level.

# Alarm Monitoring FEATURE COMPARISON



Products & Features	stages	SIMS	Manitou	Manitou Cloud Services	ManitouLite	ManitouPSIM
Fire/Intrusions Alarms						
Integrations to SedonaOffice						•
Integrations to AlarmBiller						•
Multi-system integration (video, etc.)	•					•
Hosted in Bold Group's UL listed data centers						
API for tying into different technologies	•					•
Defined processes in the system to help the operator be more efficient	•			•	•	•
Graphical Overlay						•
Entry level installation and hardware requirements		•				
Advanced customizable architecture for enterprise level structures	•					
Leverage active databases for a multi-site system						
Superior operator actions plans	•					



# Financial Management Software







FINANCIAL MANAGEMENT

The only enterprise-level financial and business management software designed specifically for security companies. Manage your business better by integrating disparate operations platforms that help steamline internal processes and operations, increase RMR, and ultimately help grow your business.

# How does it solve your problem?

Equipped with the latest features and functionality, SedonaOffice reduces the complexity of running a business. The solution enables security companies to maximize their effectiveness and profits. Intuitive accounting capabilities deliver streamlined invoicing and financial clarity. Scheduling capabilities remove the guesswork and keep operations running smoothly. Comprehensive client management functionality drives multi-site and recurring revenue while reducing lost jobs. A powerful dashboard puts you in control of your business by delivering key insights when you need them all in one place.

#### What does it do?



**Full Accounting Capabilities** - Take control of your Accounts Receivable, Accounts Payable, and General Ledger with the tools to streamline invoicing through reporting.



**Service & Scheduling** - Effectively manage installations, inventory, and expenses. Track ongoing service, and schedule and dispatch technicians with ease.



**Robust Reporting** - Core reports built into the application allow for streamlined reporting while the ability to generate custom reports provides specific, detailed information needed for optimal operational and financial decisions.



**Sedona Setup Wizard** - Makes onboarding easy by walking you though the set-up process.



**Inventory Management** - Track, order, and invoice parts across an unlimited number of warehouses and vehicles.



**Accounts Payable** - Complete management of your accounts payable, including a robust general ledger.



# SedonaOffice Cloud Services



# FINANCIAL MANAGEMEN

A hosted financial software with the full functionality of SedonaOffice and access to your company database anywhere you have access to the internet. This solution offers the convenience of the cloud with lower upfront costs.

# How does it solve your problem?

Designed for cost-conscious organizations with limited IT resources, SedonaOffice Cloud Services removes the burden of managing infrastructure while enabling complete financial management. By hosting in the cloud, customer organizations can have the latest technology and ability to expand without the need for a full-time IT professional.

#### What does it do?



Complete Financial Management - Includes the full functionality of SedonaOffice with all core modules.



Reduced Costs - Lower upfront costs and control the costs of future growth with scalable options.



Streamlined Resources - Convenient for companies without a dedicated IT person or in-house expertise.



**No Maintenance** - Forget about the need to schedule or pay for hardware maintenance.



**Continuous Software Management** - Cloud hosting provides ongoing software updates.





FINANCIAL MANAGEMENT

This cloud-based solution delivers a secure, paperless, alarm billing software to create recurring invoices, keep track of appointments, schedule work orders, write proposals, accept payments and more. This cloud-based software solution provides small to mid-sized security dealers with the tools they need to streamline operations, increase efficiency, and boost RMR.

# How does it solve your problem?

AlarmBiller enables security dealers to maximize efficiencies and grow their business by consolidating a variety of business features into an all-in-one tool. The solution relieves security dealers of the need to rely on spreadsheets and juggle numerous business systems. Manual invoicing and the guesswork of payment forecasting are eliminated. With financial efficiencies optimized, small- to mid-sized security firms can focus on what they do best – securing the community.

#### What does it do?



**Proposal Management** - Efficiently manage the proposal development process . Plan, create, and send to customers – all through the solution portal.



**Accurate Invoicing** - Automatically generate, post, and send recurring invoices to customers.



**Work Order Management** - Efficiently manage and track installations and service. Send work order notices in advance to let customers know when a tech is on the way.



**Optimized Cash Flow** - PCI-compliant credit card and eCheck processing is integrated into AlarmBiller, allowing timely and seamless payment processing.



**Real-Time Status Overview** - An integrated calendar allows you to easily see if a service appointment is dispatched, arrived, or completed.



# FINANCIAL MANAGEMENT

Sedona-X Mobile combines the functionality of a financial management system with unparalleled convenience. Manage work orders, appointments, invoices, customer accounts and more. You can even take credit card payments. *All from your mobile phone.* 

# How does it solve your problem?

Sedona-X Mobile empowers you to get business done where business happens – in the field. Connect directly to your SedonaOffice or AlarmBiller platform and your team will have all relevant information at their fingertips with the ability to manage orders from start to finish, without having to use a computer or switch between platforms. The optional credit card swipe functionality makes it easy to collect payment on the spot and optimize cash flow.

#### What does it do?



**The Total Package** - Sedona-X Mobile gives you complete customer, financial, and billing management in the field. You can have account visibility on the go, schedule appointments, and process payments in the field through an optional, PCl-compliant, Bluetooth credit card swipe from Forte.



**On The Go** - Use Sedona-X Mobile on your iOS or Android device and feel secure with the built-in biometric security features.

# **Financial Management Enhancement Modules**





The financial management solutions provided by Bold Group couple high technology with the ability to expand to meet the needs of your business. Physical security providers can select modules which help them achieve their specific business objectives, whether it's managing critical documents, monitoring staff attendance, or automating sales processes.

### How does it solve your problem?

Financial Management enhancement modules overcome the barriers which prevent physical security dealers from maximizing their effectiveness. Documentation modules allow documents to be transmitted and stored electronically. Automation modules enable operational excellence through automated, process-driven activities across time and attendance, lead tracking, and more.

#### **SedonaBarcode**

Developed to support GS1 standard barcoding schemes, this add-on can be utilized to improve inventory management tasks such as performing physical inventory checks, accessing specific parts, and receiving parts. Corresponding barcodes can be printed on other forms such as job tickets, statements, invoices, and purchase orders.

#### **SalesAutomation**

The SalesAutomation module streamlines your lead tracking and sales processes, so you can manage prospects from first contact through customer creation. This powerful tool will create and manage leads, provide estimates, and generate proposals. Use SalesAutomation with eForms to send proposals to prospects and obtain electronic signatures in seconds!

#### **SedonaDocs**

Store any type of electronic file in a secure and protected document management system. SedonaDocs provides immediate access to all your customers' files. Access is granted based on a user's security level, so documents are protected from unauthorized viewing.

#### **Time & Attendance**

Keep track of hours logged by employees using Time & Attendance. This timetracking application is designed to help companies take control of their work force. Employees can clock in and clock out, as well as record vacation and personal time. Administrators can make notes on recorded time and easily send the company payroll through an Excel export. There is even a Geolocation feature for tracking

Send automated notifications for any information you want to monitor. SedonaSync automatically delivers the information via email to customers, management, or technicians.

**SedonaWeb** 

SedonaWeb provides a branded

Internet portal for your customers to

conveniently manage their accounts

with you. Customers can view and

pay open invoices, submit service

tickets, and manage their service

calls- all via the web.

SedonaSync

Simplifies signature collection for contracts and proposals. Create custom forms, collect signatures in the field, and get paid faster using this feature.

# **Partnership and Integration Options**





# FINANCIAL MANAGEMENT

Bold Group is proud to offer a range of partnerships and integration options designed to maximize your efficiency and opportunities. Partnerships and integrations include financial and operational options suited to your unique objectives.

### How does it solve your problem?

Provides more choices to enhance your total solution through tools that integrate with SedonaOffice. These tools deliver a more robust application that will meet all your business management needs. You can manage entire processes including invoice delivery, proposal creation, and fleet tracking all from your SedonaOffice system.

#### Sebis

SedonaOffice includes integration with Sebis to offer outsourced invoice and statement printing services. The service is fully inclusive of 4-color, 2-sided printing, outgoing envelope, return envelope, folding/stuffing, mailing, and postage.

#### QuoteWerks

With QuoteWerks, you can create quotes and proposals set up directly within SedonaOffice using the QuoteWerks built-in Configurator or bundle selection utilities. Proposals from QuoteWerks pass directly to SedonaOffice when sold to create new customers and work orders. With the SedonaOffice/QuoteWerks integration module, the management and creation of quotes and proposals is fast and efficient.

#### Comdata

With Comdata, you can create an electronic payment method within SedonaOffice that allows you to earn revenue on your Accounts Payable spending. Now you can pay your vendors with a virtual credit card, which work like paper checks with better security and less hassle.

#### **Forte**

Integration with Forte to fully integrate the processing of credit cards and ACH payments with SedonaOffice. With Forte, you can use your existing credit card merchant or use Forte as your merchant of record.

#### VerizonConnect

VerizonConnect enables GPS Mobile Tracking integration with SedonaOffice. Quickly and easily track technician location and progress on jobs. Optimize routes to drive efficiency and increase profitability, all within the SedonaOffice platform.

#### **Vivid Reports**

Vivid Reports™ covers all your reporting needs with two powerful applications: CPM and Flex. CPM manages financial statements, budgeting and GL analysis, while Flex handles dashboards, metrics and deep analysis. Create reports, charts, visualizations, and queries to easily stay informed about the metrics you need most.

#### WeSuite

WeSuite is a sales and estimating software for Security Integrators that makes the sales process fast, easy, and efficient from contact to contract. The integration includes mobile selling, simple to complex estimating, automated document production, e-signature, real-time reporting, and much more.

#### ΔD

Create a more efficient supply chain for your business by placing orders directly from SedonaOffice to ADI, a major security distributor. Reconcile SedonaOffice receipts to ADI invoices and view their updated price list live.

#### OPT

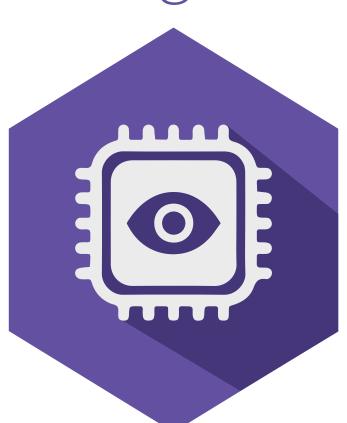
OPT is a third-party service provider that enhances and maximizes your SedonaSync application. Packages available are specifically designed to be used with SedonaOffice. Choose from our library of hundreds of pre-planned SedonaSync events.

# Financial Management FEATURE COMPARISON



Product & Features	SedonaOffice	SedonaOffice Cloud Services	AlarmBiller
RMR Recurring Automation Services		•	
Field Management: Mobile App			
Hosted in the Cloud			
Customer Web Portal			
Perpetual Inventory Module – Inventory tracking	•		
Dashboard - KPI Tracking	•		
General Ledger by Branch	•		
General Ledger by Category	•		
Progress Billing	•		
Job Costing	•		
Work in Progress (WIP)			

# Security Intelligence







S E C U R I T Y I N T E L L I G E N C E

Network Navigator™ is a patented Virtual Private Network (VPN)-secured network tap which enables a secure, persistent connection between you and your customers' devices. The connection allows for secure remote IT support, device health monitoring, remote data pushes, centralized video hosting, remote guard tours, and so much more.

# How does it solve your problem?

Network Navigator helps security dealers enhance cybersecurity by monitoring the health of devices on customer networks. By proactively addressing cyber risks, issues can be detected and responded to before they become problems. Network Navigator provides an unrivaled view of the health of customer's networks by scanning and providing health checks and offering efficient remote support. Secure access via VPN allows remote access so dealers can immediately address failing devices. Network Navigator closes the loop and puts dealers in control of cybersecurity.

### What does it do?



**Easy Setup** - Simply connect Network Navigator to your network via Ethernet, plug it into a wall socket, and wait for it to set up automatically.



**Monitor Devices** - Monitor the health and availability of customer devices. Service checks are performed every 15 minutes and proactive alert notifications are sent to you and your customer.



**Remote Vendor Support** - When customer devices fail, securely access them via VPN. Access remote devices via SSH, telnet, web browser, or remote desktop.



**Video Services** - Receive, store and centrally manage video clips from multiple locations.



**Machine to Machine Data Collection** - Remote machine data collection with the ability to push data from remote locations.



**Secure Connections** - A Secure VPN solution that ensures reliable encrypted communications at a low cost. Secure Connections powered by Network Navigator™ was featured in Security Sales and Integration as a top Innovation Product in the Secure Device Monitoring category.





S E C U R I T Y I N T E L L I G E N C E

Optimize cybersecurity by deploying a proactive solution. backStage™ makes cybersecurity easy by providing customizable options, including a Network Intrusion Detection System (NIDS) and a Managed Firewall. Bold backStage allows you to ensure the continuity of life-saving security services and develop an additional recurring revenue stream.

# How does it solve your problem?

Bold backStage enables dealers to confidently address the cybersecurity threat landscape. The solution safeguards against the latest bad actors intent on disrupting customer security systems. Continuous scanning and threat detection quickly notify you to any issues. A customer portal provides on-demand dashboards, monitoring, and reporting. backStage is powered by the Open Threat Exchange (OTX), the world's largest crowd-sourced repository for threat data. Access to this information-sharing and analysis network provides access to real-time, detailed information about threats and incidents around the globe. This enables Bold to share threat data and benefit from data shared by others.

### What does it do?



**Network Intrusion Detection** - Open Threat Exchange partnership means NIDS detects and alerts you on the latest attack signatures, even Zero-Day threats.



**Managed Firewall** - Securing your business' vital assets is critical. Leverage the Bold Managed Firewall service to maintain security patches.



**Enterprise Device Monitoring** - Maximize the capabilities of the Network Navigator network tap. backStage expands your ability to monitor thousands of IoT devices.





URITY INTE

The expertise and guidance of a Chief Information Security Officer (CISO) is necessary in today's evolving cybersecurity environment. Unfortunately, having a CISO on staff is impractical for most security companies. Bold Group's Virtual CISO (vCISO<sup>™</sup>) option delivers the guidance you need at a price you can afford.

# How does it solve your problem?

Bold Groups's vCISO offering deploys a dedicated Certified Information Systems Security Professional (CISSP) to run quarterly network scans and a develop a detailed vulnerability report. This allows you to quickly gain an understanding of the risks and threats you face in your environment. You will be equipped to understand what is most important and make an informed decision on which vulnerabilities need attention to ensure business continuity.

#### What does it do?



Vulnerability Scan - Network and security scans provide a vulnerability baseline that is analyzed in context of the contemporary cybersecurity threat.



Assessment Report - Provides technical references and recommendations for IT staff to investigate and mitigate vulnerabilities.



**Technical Report** - Identifies the unique threats discovered on each host and prioritizes them (high, medium, and low risk).



PCI-DSS Audit - PCI-DSS section 11.2.2 pre-audit preparation tests demonstrate your compliance with PCI standards.



Managed Services Review - Cloud hosting services or application service providers can be included in the scan. Further qualify the level of service you are receiving from your managed service providers.



**Executive Summary - Summarizes potential vulnerabilities and the recommendations** to fix them. Enables management to understand costs and effort associated with mitigating these risks.



When partnering with an organization to help you monitor your alarms or manage your finances, it is critical to partner with the best. Bold Group brings together the latest technology, experienced staff, and unbeatable support.

# **Onboarding Excellence**

All Bold Group customers are assigned a dedicated project manager who will guide the onboarding process and ensure customers are fully operational as quickly as possible.

# **Training**

Bold Group understands the importance of training and makes a variety of training options available to customers. On-site training during the implementation process is complemented by the availability of on-demand online training available through the BoldU portal.

# **Ongoing Support**

The alarm industry does not stop, and neither can your business. Bold Group provides technical support to ensure any issues, across any product, are dealt with promptly.

# A Leader in the Security Industry

Bold Group combines innovative technology, built specifically for the security industry, with a tradition of excellence. Bold Group brings over 40 years of experience offering flexible solutions to meet the needs of any size customer. Bold Group services over 60 of the top 100 SDM Security companies and are in use at over 600+ monitoring centers worldwide. Enjoy peace of mind when working with a partner who has earned our industry's trust for decades.

