

# Are cloud-based services for you?

## HOSTED IN THE CLOUD

When your alarm monitoring center is hosted “in the Cloud,” your team uses the Internet to handle alarms. You don’t need an IT infrastructure of servers, receivers, a phone system, and alarm automation software at your facility. You only need operators, phones and desktop computers in their physical workspace, and a redundant internet connection for stable access to the Cloud.

- ☑ Since the provider maintains and supports all IT infrastructure, your internal IT needs are limited.
- ☑ Your investment is minimal without an IT infrastructure purchase.
- ☑ Since installation and configuration are completed by the provider, implementation time is significantly reduced.
- ☑ Cloud solutions are flexible and easily support account growth and business expansion.

## HOSTED ON-PREMISES

When your alarm monitoring business is hosted “on-premises,” data is stored and runs applications on your equipment housed in your facility. Your staff supports the servers and receivers (physical and virtual), PRIs, and circuits. While you have the expense and responsibility for the infrastructure, you also maintain full control of the equipment, configurations, and security. The on-premises option requires greater internal resources, but there are practical reasons to consider this traditional architecture.

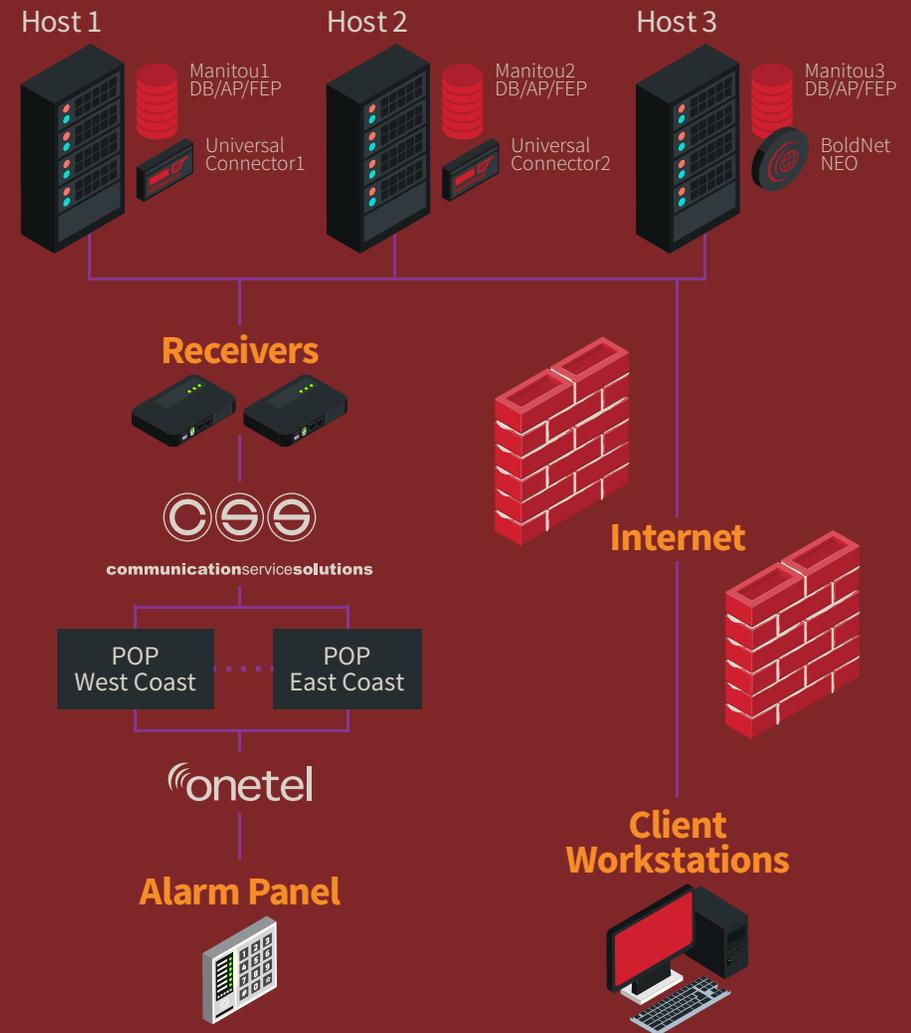
- ☑ You are confident in the knowledge of your internal IT team and prefer to maintain control of the IT infrastructure.
- ☑ Your facility is in a location with bandwidth constraints that impact Internet accessibility.
- ☑ The average lifespan of a 24/7 server is five years, and your equipment may be early in the hardware lifecycle.
- ☑ There are government regulations for some verticals that require a private data center.

# Which solution is for you?

	Manitou Cloud Services	Manitou On-Premises
Powered by Bold's award-winning security automation software		
Supports many integrations through partnerships with established, industry-leading companies		
System can be paired with the suite of Manitou modules for new service and RMR opportunities		
Technical support available 24 hours/day, 7 days/week from Bold's experienced Customer Care team		
Includes free software updates and product upgrades for the Manitou automation platform		
Access is local through a Client-Server architecture and does not require an Internet connection		
Control of configurations, backups, and data security is with internal resources of monitoring center		
Includes servers and receivers that eliminate the cost and support of equipment at your location		
Includes operating system software and required database licenses to reduce upfront software costs		
Includes leading enterprise-level PBX system and removes the expensive cost of PRIs and circuits		
Provides security with a fully-staffed, 24/7, SSAE 16 Type II, HIPAA compliant, redundant data center		
Delivers enterprise-class IT infrastructure that is supported and maintained by certified Bold staff		

# How the Cloud works:

## Manitou Data Center



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